

BID INFORMATION MEMORANDUM

Fixed Price Competitive Bid Solicitation
Middletown Borough Highway Maintenance Facility
Wilson and Grant Streets
Middletown, PA 17057
PADEP FACILITY ID #22-60473
PAUSTIF CLAIM #1997-402(F)

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending pre-bid meeting:	17
Number of bids received:	5
Number of administratively complete bids:	5
List of firms submitting bids:	Alternative Environmental Solutions, Inc. Core Environmental Services, Inc. CP Environmental Group, Inc. Intex Environmental Group MEA, Inc.

This was a Bid-to-Result Scope of Work bid. The bid evaluation considered the firm's understanding of the problem, the presented technical and regulatory approach, the cost, and a firm's qualifications and experience. The range in cost between the five (5) evaluated bids was \$262,426.06 to \$456,579.00. Based on the numerical scoring, one (1) of the five (5) bids was determined to meet the "Reasonable and Necessary" criteria established by the Regulations and was deemed acceptable by the evaluation committee for USTIF funding. The claimant reviewed and selected the acceptable bid.

The selected bidder was MEA, Inc: Bid Price - \$279,707.00.

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Since this was a Bid-to-Result Scope of Work bid that would require feasibility testing, bid packages should have included the specific criteria in which the results from the feasibility testing would be evaluated to determine whether the proposed remedial strategy would be feasible or not. The RFB clearly indicated that the criteria needed to be provided and should be detailed with expected results range for the strategy to be considered feasible, specific levels where an evaluation would consider the strategy not to be appropriate for the site, and should include performance criteria relevant to the technology.
- Bid responses should propose an overall strategy that would appropriately remediate the Site to the claimant's selected remedial goal.
- Please include all requested information (insurance, qualification questions, cost spreadsheets, etc.) in the bid submittal.
- Bids should provide an appropriate total cost in the summary spreadsheets and text to cover the SOW presented in the RFB text. Specifically, if the bid proposes the completion of 12 quarterly groundwater sampling events then the costs to complete all 12 events should be included. The total costs provided should not just include the completion of one (1) quarterly event. Also, routine events included in the strategy presented in the bid and needed to appropriately complete the proposed strategy, such as O&M events, should be included in the total cost of the bid and not listed as additional costs.
- Bids should include costs to dispose of all anticipated volumes of waste related to the tasks included in the SOW. The volume of waste should be estimated using your professional opinion, experience, and available information.
- A Bid-to-Result Bid response should clearly detail what type and size of equipment will be used during the feasibility study. Also, the bid should provide an equipment list and treatment point layout for the selected remediation strategy when necessary.
- A proposed Bid-to-Result remedial strategy should include an adequate number of treatment points and appropriate treatment period.